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Commodore International Ltd.  
6 Month Cash Flow Forecast  
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January - June 1986

Original

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From: F. Masar, Commodore Electronics Ltd., Basel

date : 1/13/1986

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company Commodore International Ltd.6 month cash flow forecast

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	month 1 January					total month	month 2 February					total month				
	week 1	week 2	week 3	week 4			week 5	week 6	week 7	week 8	week 9		March	April	May	June
sales forecast						54460						82480	108162	70371	92349	108813
receipts from customers	20672	24328	25722	24592	0	95315	18975	15547	18472	14658	19739	87392	81158	78113	90321	83978
other receipts	7	7	7	1112	0	1133	6	6	6	6	148	171	171	28	28	28
total receipts	20679	24335	25728	25705	0	96448	18981	15553	18478	14664	19887	87562	81328	78140	90348	84006
disbursements/payments																
local inventory	5408	21298	5528	9884	0	42118	6432	18713	5850	8224	11103	50324	39208	34780	38739	35244
freight & duty on invent.	1031	3346	2588	3630	0	10595	1106	792	1823	966	744	5431	6221	5633	4557	5486
sales tax/vat	69	1401	4221	1740	0	7431	338	644	1063	1663	400	4108	4460	5947	4667	5680
payroll & employee benef	796	1477	1499	2527	0	6299	1326	1215	1362	1577	1739	7220	6167	5933	7498	6194
advertising & merchandis	1338	1430	2061	1045	0	5873	1105	836	1191	1103	832	5067	6245	5795	5881	7404
other operating expenses	1500	1927	2743	1771	0	7941	1707	1333	2074	1334	1690	8138	7401	7410	8400	7769
interest	102	149	152	400	0	804	798	129	155	139	388	1609	2324	1458	1527	2507
income taxes	0	406	0	559	0	965	288	288	539	847	1145	3108	5862	310	611	379
capital expenditures	151	132	326	166	0	774	101	115	183	290	111	800	458	363	345	369
other (explain)	2614	876	1465	1936	0	6892	1012	1354	882	875	738	4861	4657	5756	4594	4630
total disbursements	13009	32442	20583	23658	0	89691	14213	25419	15122	17020	18891	90666	83004	73385	76819	75662
net cash flow	7671	-8107	5146	2046	0	6756	4767	-9867	3356	-2357	996	-3104	-1676	4755	13530	8344
beg. bal cash & temp.investment	35640	35151	24661	27850	29512	35640	29512	30355	21471	24251	23800	29512	21091	17008	22140	34989
bank debt (short & long)	-193626	-185467	-183084	-181127	-180743	-193626	-180743	-176818	-177801	-177225	-179130	-180743	-175426	-173019	-173395	-172715
end. bal cash & temp.investment	35151	24661	27850	29512	29512	29512	30355	21471	24251	23800	21091	21091	17008	22140	34989	42418
bank debt (short & long)	-185467	-183084	-181127	-180743	-180743	-180743	-176818	-177801	-177225	-179130	-175426	-175426	-173019	-173395	-172715	-171800
credit limit total	226828					222996	221792					221792	221792	221792	221792	221792
bank availability	41360	39912	41869	42253	42253	42253	44974	43991	44567	42662	46366	46366	48774	48397	49078	49993

	US-Sys	US-Semi	Fin B.V.	Canada	UK	GmbH FF	GmbH Br	Austria	CEL	Italy	Holland	Switz	Australia	Belgium	Denmark	Norway	Sweden	France	Amiga	HK	Japan	Taiwan	Total
March	109500	0	32573	9129	11837	17317	5794	647	0	35878	972	0	5780	808	95	0	0	0	0	13217	399	0	243946
Bank availability	13000	0	0	4842	9863	4835	3001	742	0	6870	1918	1705	1966	808	2174	1687	1121	0	0	18809	9565	5000	87906
April	110500	0	31949	8824	17426	19609	5890	764	0	35497	51	0	7278	794	0	282	348	0	0	10697	0	0	249909
Bank availability	12000	0	624	5147	4274	2541	2905	625	0	7251	2839	1705	468	822	2269	1405	773	0	0	21329	9964	5000	81941
May	104500	0	32362	8759	17511	19376	6017	1146	0	28311	1701	0	7078	1111	0	453	281	0	0	13907	0	0	242513
Bank availability	18000	0	0	5109	13989	223	-192	236	0	9392	1172	1692	455	2921	2252	109	840	0	0	1262	10750	5000	73210
June	115500	0	32362	2941	24270	14034	4867	2769	0	16189	2436	241	6382	2459	0	279	655	0	0	12718	0	0	238103
Bank availability	7000	0	0	11029	8478	8408	991	917	0	22372	497	3500	1152	1639	2252	396	466	0	0	2451	10750	5000	87297
July	100000	0	35211	2963	24997	23080	5931	3418	0	31828	1766	1627	6157	3190	288	231	355	0	0	12339	0	0	253383
Bank availability	22500	0	0	8889	10504	863	3576	-35	0	7157	1339	278	1644	1121	2139	487	836	0	0	7864	7134	2000	78296
August	100000	0	35211	2963	25879	21971	5742	3242	0	26005	2379	1763	7324	3621	1331	613	574	0	0	10548	0	0	249165
Bank availability	22500	0	0	8889	9622	1972	3765	141	0	5916	726	142	477	690	1097	106	618	0	0	9621	6295	2000	74577
September	100000	0	37313	2920	24306	19528	6625	3402	0	22147	1934	1907	7027	3889	1239	607	878	1103	0	8918	0	0	243743
Bank availability	0	0	0	730	3895	5845	3449	234	0	3924	1377	93	720	741	304	272	368	123	0	9451	7863	2000	41388
October	100000	0	37736	2920	22359	18165	4703	3152	0	24077	2614	1718	7383	3481	222	532	577	990	0	6726	0	0	237355
Bank availability	0	0	0	730	1356	839	-635	516	0	2518	731	309	309	1148	1337	351	681	248	0	11643	7452	750	30283
November	100000	0	39841	2899	22300	18959	4161	3592	0	21183	1298	953	6753	2745	526	471	764	946	0	3090	0	0	230480
Bank availability	0	0	0	-1014	-397	-26	-39	408	0	6644	2248	1163	781	2157	1122	586	547	361	0	8450	5454	2000	30444
December	80392	0	40816	1857	19163	13334	2975	3112	0	14431	1976	666	7091	3167	0	282	662	964	0	2737	0	0	193626
Bank availability	0	0	0	1714	-298	3203	164	841	0	10194	1660	1470	392	1813	1682	778	662	369	0	1063	5495	2000	33201
FORECAST																							
January	76560	0	40816	2051	12700	13364	2856	3665	0	14274	1202	0	5688	2706	0	256	583	1364	0	2657	0	0	180743
Bank availability	0	0	0	1521	6165	3173	283	288	0	10351	2435	2136	1795	2274	1682	803	742	-31	0	1143	5495	2000	42253
February	76560	0	40816	2051	6296	17111	2856	3805	0	12883	0	0	5667	3263	0	302	499	659	0	2657	0	0	175426
Bank availability	0	0	0	1521	12569	-1777	283	148	0	11741	3636	2136	1816	1717	1682	758	825	674	0	1143	5495	2000	46366
March	76560	0	40816	2051	2762	16982	2856	3911	0	12921	0	0	6203	3274	0	277	1089	659	0	2657	0	0	173019
Bank availability	0	0	0	1521	16103	-1649	283	43	0	11703	3636	2136	1280	1706	1682	783	236	674	0	1143	5495	2000	48774
April	76560	0	40816	2051	3178	17011	2856	3920	0	12365	0	0	6020	3701	0	380	1221	659	0	2657	0	0	173395
Bank availability	0	0	0	1521	15687	-1677	283	34	0	12260	3636	2136	1463	1279	1682	679	103	674	0	1143	5495	2000	48397
May	76560	0	40816	2051	3279	16836	2856	3703	0	11745	0	0	5755	4060	0	509	1228	659	0	2657	0	0	172715
Bank availability	0	0	0	1521	15586	-1502	283	250	0	12879	3636	2136	1728	920	1682	551	97	674	0	1143	5495	2000	49078
June	76560	0	40816	2051	3538	17003	2856	3487	0	10900	0	0	4905	4496	0	650	1221	659	0	2657	0	0	171800
Bank availability	0	0	0	1521	15327	-1669	283	466	0	13724	3636	2136	2578	484	1682	410	103	674	0	1143	5495	2000	49993
Credit facilities actual	80392	0	40816	3571	18865	16537	3138	3953	0	24625	3636	2136	7483	4980	1682	1060	1325	1333	0	3800	5495	2000	226828

	month 1 January						total month	month 2 February						total month					
sales forecast							1000							1250		1000	1000	1250	1000
	week 1	week 2	week 3	week 4				week 5	week 6	week 7	week 8	week 9			March	April	May	June	
receipts from customers	250	250	250	250	0	1000		0	0	0	0	0	0		0	0	0	0	
other receipts	0	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0	
total receipts	250	250	250	250	0	1000		0	0	0	0	0	0		0	0	0	0	
disbursements/payments																			
payments to CEL for inventory	-9582	-12735	-11476	-14218	0	-48011		-8492	-10913	-9025	-10315	-8919	-47664		-49067	-43143	-56736	-45099	
local inventory	0	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0	
freight & duty on inventory	0	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0	
sales tax/vat	0	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0	
payroll & employee benef	0	0	0	15	0	15		0	0	0	0	15	15		15	15	15	15	
advertising & merchand	0	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0	
other operating expenses	0	0	0	50	0	50		0	0	0	0	50	50		50	50	50	50	
interest	0	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0	
income taxes	0	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0	
capital expenditures	0	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0	
other (explain)	0	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0	
total disbursements	-9582	-12735	-11476	-14153	0	-47946		-8492	-10913	-9025	-10315	-8854	-47599		-49002	-43078	-56671	-45034	
net cash flow from operations (before borrowings & i/c)	9832	12985	11726	14403	0	48946		8492	10913	9025	10315	8854	47599		49002	43078	56671	45034	
proceeds from b.v. borrowings	-206	-507	-245	-325	0	-1283		-232	-316	-236	-178	-205	-1167		-758	-422	-684	-542	
repayment of b.v. loans	0	0	0	360	0	360		0	0	0	0	240	240		719	240	150	1439	
planned payments to producers & UK	-4835	-21275	-4391	-12247	0	-42748		-6551	-18618	-4676	-8786	-10978	-49609		-46199	-38285	-43008	-37789	
net cash flow	4791	-8797	7090	2191	0	5275		1709	-8021	4113	1351	-2089	-2937		2764	4611	13129	8142	
beg. bal cash & temp.investemnt	2325	7116	0	5409	7600	2325		7600	9309	1288	5401	6752	7600		4663	7427	12038	25167	
bank debt (short & long)	0	0	-1681	0	0	0		0	0	0	0	0	0		0	0	0	0	
end. bal cash & temp.investemnt	7116	0	5409	7600	7600	7600		9309	1288	5401	6752	4663	4663		7427	12038	25167	33309	
bank debt (short & long)	0	-1681	0	0	0	0		0	0	0	0	0	0		0	0	0	0	
credit limit total	0				0	0		0					0		0	0	0	0	
bank availability	0	-1681	0	0	0	0		0	0	0	0	0	0		0	0	0	0	

	month 1 January					total month	month 2 February					total month				
	week 1	week 2	week 3	week 4			week 5	week 6	week 7	week 8	week 9		March	April	May	June
sales forecast						53460						81230	107162	69371	91099	107813
receipts from customers	20422	24078	25472	24342	0	94315	18975	15547	18472	14658	19739	87392	81158	78113	90321	83978
other receipts	7	7	7	1112	0	1133	6	6	6	6	148	171	171	28	28	28
total receipts	20429	24085	25478	25455	0	95448	18981	15553	18478	14664	19887	87562	81328	78140	90348	84006
disbursements/payments																
payments to CEL for inventory	9582	12735	11476	14218	0	48011	8492	10913	9025	10315	8919	47664	49067	43143	56736	45099
local inventory	707	850	826	803	0	3186	487	545	612	544	509	2697	3005	2451	1878	2387
freight & duty on invent.	906	1536	1235	1044	0	4721	914	652	906	575	603	3650	4241	4144	3572	4536
sales tax/vat	60	944	-269	1454	0	2189	49	358	-162	1378	135	1758	3233	4923	3847	4657
payroll & employee benef	739	1002	989	1213	0	3942	856	740	1087	882	1151	4716	4098	3864	4715	4003
advertising & merchandis	1338	1430	2061	1045	0	5873	1105	836	1191	1103	832	5067	6245	5795	5881	7404
other operating expenses	1216	1432	2506	1245	0	6399	1025	1045	1620	986	980	5656	5366	5694	5909	5728
interest	102	149	152	340	0	744	761	129	155	139	291	1475	2227	1374	1442	2161
income taxes	0	406	0	0	0	406	288	288	539	288	1145	2549	5303	0	251	24
capital expenditures	120	64	181	98	0	463	54	54	149	239	66	561	342	302	275	268
other (explain)	30	4410	8402	3279	0	16122	2479	2670	4198	2563	2423	14333	7846	6491	5981	6645
total disbursements	14801	24956	27559	24739	0	92054	16510	18230	19322	19011	17055	90128	90973	78182	90487	82912
net cash flow from operations (before borrowings & i/c)	5629	-871	-2081	716	0	3394	2471	-2677	-844	-4347	2832	-2565	-9645	-42	-139	1094
proceeds from b.v. borrowings	206	507	245	325	0	1283	232	316	236	178	205	1167	758	422	684	542
repayment of b.v. loans	0	0	0	-360	0	-360	0	0	0	0	-240	-240	-719	-240	-150	-1439
planned CEL receipts	0	0	0	0	0	0	288	288	288	288	288	1440	5022	0	0	0
net cash flow	5835	-364	-1836	681	0	4316	2991	-2073	-320	-3881	3085	-199	-4584	140	395	196
beg. bal cash & temp. investment	29551	27426	22997	20886	21182	29551	21182	20249	19158	18263	16287	21182	15667	8676	9192	8907
bank debt (short & long)	-147098	-139138	-135074	-134798	-134414	-147098	-134414	-130489	-131472	-130896	-132802	-134414	-129097	-126690	-127066	-126386
end. bal cash & temp. investment	27426	22997	20886	21182	21182	21182	20249	19158	18263	16287	15667	15667	8676	9192	8907	8188
bank debt (short & long)	-139138	-135074	-134798	-134414	-134414	-134414	-130489	-131472	-130896	-132802	-129097	-129097	-126690	-127066	-126386	-125471
credit limit total	171578					167746	166543					166543	166543	166543	166543	166543
bank availability	32440	32672	32948	33333	33333	33333	36054	35071	35647	33742	37446	37446	39853	39477	40157	41072

	month 1 January						total month	month 2 February						total month				
sales forecast							16400							35800	47800	24600	39900	50400
	week 1	week 2	week 3	week 4				week 5	week 6	week 7	week 8	week 9		March	April	May	June	
receipts from customers	9000	9000	9000	9000	0	36000	6800	6800	6800	6800	6800	34000	30000	30000	43000	35000		
other receipts	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
total receipts	9000	9000	9000	9000	0	36000	6800	6800	6800	6800	6800	34000	30000	30000	43000	35000		
disbursements/payments																		
payments to CEL for inventory	7500	7500	7500	7500	0	30000	5600	5600	5600	5600	5600	28000	26129	17560	31050	21039		
local inventory	375	374	375	374	0	1498	203	203	203	203	204	1016	1355	1537	922	1505		
freight & duty on inventory	492	493	493	493	0	1971	268	268	268	268	269	1341	1762	2003	1261	1920		
sales tax/vat	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
payroll & employee benef	540	228	513	219	0	1500	513	219	513	219	471	1935	1480	1500	1870	1510		
advertising & merchand	413	414	1105	414	0	2346	459	459	459	754	459	2590	3600	3165	3432	4511		
other operating expenses	650	649	1706	684	0	3689	546	546	901	546	547	3086	3030	3365	3595	3420		
interest	0	0	0	0	0	0	669	0	0	0	0	669	895	670	670	895		
income taxes	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
capital expenditures	50	50	50	50	0	200	40	40	40	40	40	200	200	200	200	200		
other (explain)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
total disbursements	10020	9708	11742	9734	0	41204	8298	7335	7984	7630	7590	38837	38451	30000	43000	35000		
net cash flow from operations (before borrowings & i/c)	-1020	-708	-2742	-734	0	-5204	-1498	-535	-1184	-830	-790	-4837	-8451	0	0	0		
proceeds from b.v. borrowings	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
repayment of b.v. loans	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
other interco rec/payments	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
net cash flow	-1020	-708	-2742	-734	0	-5204	-1498	-535	-1184	-830	-790	-4837	-8451	0	0	0		
beg. bal cash & temp.investment	27324	26304	21764	19022	18288	27324	18288	16790	16255	15071	14241	18288	13451	5000	5000	5000		
bank debt (short & long)	-80392	-80392	-76560	-76560	-76560	-80392	-76560	-76560	-76560	-76560	-76560	-76560	-76560	-76560	-76560	-76560		
end. bal cash & temp.investment	26304	21764	19022	18288	18288	18288	16790	16255	15071	14241	13451	13451	5000	5000	5000	5000		
bank debt (short & long)	-80392	-76560	-76560	-76560	-76560	-76560	-76560	-76560	-76560	-76560	-76560	-76560	-76560	-76560	-76560	-76560		
credit litotal	80392						76560	76560						76560	76560	76560	76560	
bank availability	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		

	month 1 January						total month	month 2 February						total month				
	week 1	week 2	week 3	week 4				week 5	week 6	week 7	week 8	week 9			March	April	May	June
sales forecast							4093							4283	7781	3864	3808	4310
receipts from customers	2088	2088	2088	2088	0	8353		1783	1783	1783	1783	1786	8917		6249	5040	5040	5058
other receipts	0	0	0	1106	0	1106		0	0	0	0	0	0		0	0	0	0
total receipts	2088	2088	2088	3194	0	9459		1783	1783	1783	1783	1786	8917		6249	5040	5040	5058
disbursements/payments																		
payments to CEL for inventory	0	0	0	0	0	0		0	0	0	0	0	0		0	2889	3599	3056
local inventory	230	230	230	228	0	919		173	173	173	173	173	864		864	101	86	86
freight & duty on inventory	72	72	72	72	0	288		58	58	58	58	58	288		288	337	336	336
sales tax/vat	60	60	60	58	0	239		49	49	49	49	49	245		245	288	0	0
payroll & employee benef	121	121	121	118	0	481		96	96	96	96	96	482		480	337	336	336
advertising & merchand	144	144	144	144	0	576		29	29	29	29	29	144		144	292	292	292
other operating expenses	72	72	72	72	0	288		58	58	58	58	58	288		288	288	288	288
interest	52	52	52	49	0	204		40	40	40	40	40	202		203	204	204	203
income taxes	0	0	0	0	0	0		288	288	288	288	288	1440		5225	0	0	0
capital expenditures	0	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0
other (explain)	0	0	0	0	0	0		0	0	0	0	0	0		0	720	0	0
total disbursements	752	752	752	740	0	2995		791	791	791	791	791	3953		7736	5457	5141	4597
net cash flow from operations (before borrowings & i/c)	1336	1336	1336	2454	0	6463		992	992	992	992	995	4964		-1488	-416	-101	461
proceeds from b.v. borrowings	0	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0
repayment of b.v. loans	0	0	0	0	0	0		0	0	0	0	0	0		0	0	0	-720
planned CEL receipts	0	0	0	0	0	0		288	288	288	288	288	1440		5022	0	0	0
net cash flow	1336	1336	1336	2454	0	6463		1280	1280	1280	1280	1283	6404		3534	-416	-101	-259
beg. bal cash & temp.investment bank debt (short & long)	0	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0
	-19163	-17827	-16490	-15154	-12700	-19163		-12700	-11420	-10140	-8859	-7579	-12700		-6296	-2762	-3178	-3279
end. bal cash & temp.investment bank debt (short & long)	0	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0
	-17827	-16490	-15154	-12700	-12700	-12700		-11420	-10140	-8859	-7579	-6296	-6296		-2762	-3178	-3279	-3538

credit limit total

18865

bank availability

1038

2375

3711

6165

6165

6165

18865

7445

8726

10006

11286

12569

18865

12569

18865

16103

18865

15687

18865

15586

18865

15327



	month 1 January						total month	month 2 February						total month				
	week 1	week 2	week 3	week 4				week 5	week 6	week 7	week 8	week 9			March	April	May	June
sales forecast							2929							3000	4143	3071	4929	5143
receipts from customers	1429	1429	1429	1286	0		5571	1071	1071	1071	1071	1071		5357	4286	3286	3286	4000
other receipts	0	0	0	0	0		0	0	0	0	0	143		143	143	0	0	0
total receipts	1429	1429	1429	1286	0		5571	1071	1071	1071	1071	1214		5500	4429	3286	3286	4000
disbursements/payments																		
payments to CEL for inventory	1286	875	1000	1018	0		4179	929	839	679	929	268		3643	3357	2036	2143	2393
local inventory	0	36	0	0	0		36	0	0	36	0	0		36	36	36	36	36
freight & duty on inventory	71	143	143	143	0		500	71	71	71	71	0		286	357	286	429	500
sales tax/vat	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0	0
payroll & employee benef	0	89	0	89	0		179	0	89	0	0	89		179	179	179	179	179
advertising & merchand	0	214	0	0	0		214	0	0	214	0	0		214	214	429	143	500
other operating expenses	71	71	71	0	0		214	71	71	71	0	0		214	214	214	214	214
interest	0	0	0	36	0		36	0	0	0	36	0		36	36	36	36	36
income taxes	0	0	0	0	0		0	0	0	0	0	857		857	0	0	0	0
capital expenditures	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0	0
other (explain)	0	0	214	0	0		214	0	0	0	36	0		36	36	71	107	143
total disbursements	1429	1429	1429	1286	0		5571	1071	1071	1071	1071	1214		5500	4429	3286	3286	4000
net cash flow from operations (before borrowings & i/c)	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0	0
proceeds from b.v. borrowings	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0	0
repayment of b.v. loans	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0	0
other interco rec/payments	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0	0
net cash flow	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0	0
beg. bal cash & temp.investment	-194	0	0	0	0		-194	0	0	0	0	0		0	0	0	0	0
bank debt (short & long)	-1857	-2051	-2051	-2051	-2051		-1857	-2051	-2051	-2051	-2051	-2051		-2051	-2051	-2051	-2051	-2051
end. bal cash & temp.investment	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0	0
bank debt (short & long)	-2051	-2051	-2051	-2051	-2051		-2051	-2051	-2051	-2051	-2051	-2051		-2051	-2051	-2051	-2051	-2051
credit total	3571						3571	3571						3571	3571	3571	3571	3571
bank availability	1521	1521	1521	1521	1521		1521	1521	1521	1521	1521	1521		1521	1521	1521	1521	1521

	month 1 January						total month	month 2 February						total month				
	week 1	week 2	week 3	week 4				week 5	week 6	week 7	week 8	week 9			March	April	May	June
sales forecast							6782							9849	17282	9657	11224	16408
receipts from customers	3673	4082	4082	2735	0		14571	2857	2245	2041	1633	1755		10531	13020	11592	11102	11755
other receipts	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0	0
total receipts	3673	4082	4082	2735	0		14571	2857	2245	2041	1633	1755		10531	13020	11592	11102	11755
disbursements/payments																		
payments to CEL for inventory	0	0	0	0	0		0	0	0	0	0	0		0	2449	3265	2857	2449
local inventory	20	20	20	20	0		82	16	16	16	16	16		82	82	82	82	82
freight & duty on inventory	24	24	245	33	0		327	20	20	163	20	20		245	286	245	245	327
sales tax/vat	0	0	-2041	0	0		-2041	0	0	-1633	0	0		-1633	-163	898	204	163
payroll & employee benef	37	127	41	286	0		490	37	127	41	286	0		490	490	490	694	490
advertising & merchand	204	204	204	163	0		776	163	163	122	163	122		735	898	735	735	735
other operating expenses	82	82	82	65	0		310	73	61	73	49	53		310	310	310	310	310
interest	0	0	0	0	0		0	0	0	0	0	0		0	490	0	0	490
income taxes	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0	0
capital expenditures	12	12	12	12	0		49	12	12	12	163	12		212	49	49	49	49
other (explain) to BSW	0	4164	8021	3013	0		15198	2479	2402	4165	2397	2393		13836	7553	5547	5751	6380
total disbursements	380	4633	6584	3593	0		15190	2801	2802	2961	3095	2618		14277	12443	11620	10927	11473
net cash flow from operations (before borrowings & i/c)	3294	-552	-2503	-858	0		-619	56	-557	-920	-1462	-862		-3747	578	-29	176	282
proceeds from b.v. borrowings	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0	0
repayment of b.v. loans	0	0	0	0	0		0	0	0	0	0	0		0	-449	0	0	-449
other interco rec/payments	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0	0
net cash flow	3294	-552	-2503	-858	0		-619	56	-557	-920	-1462	-862		-3747	129	-29	176	-167
beg. bal cash & temp.investment	588	0	0	0	0		588	0	0	0	0	0		0	0	0	0	0
bank debt (short & long)	-13334	-9452	-10004	-12507	-13364		-13334	-13364	-13309	-13866	-14786	-16249		-13364	-17111	-16982	-17011	-16836
end. bal cash & temp.investment	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0	0
bank debt (short & long)	-9452	-10004	-12507	-13364	-13364		-13364	-13309	-13866	-14786	-16249	-17111		-17111	-16982	-17011	-16836	-17003
credit total	16537						16537	15334						15334	15334	15334	15334	15334
bank availability	7085	6533	4031	3173	3173		3173	2025	1468	548	-915	-1777		-1777	-1649	-1677	-1502	-1669

	month 1 January						total month	month 2 February						total month				
	week 1	week 2	week 3	week 4				week 5	week 6	week 7	week 8	week 9			March	April	May	June
sales forecast							3129							4146	3442	3833	4812	3776
receipts from customers	816	1449	1449	1449	0		5163	798	798	798	798	798		3990	3701	3732	3912	4311
other receipts	1	1	1	1	0		3	1	1	1	1	1		3	3	3		3
total receipts	817	1450	1450	1450	0		5166	799	799	799	799	799		3993	3704	3735	3915	4314
disbursements/payments																		
payments to CEL for inventory	0	923	0	612	0		1535	370	544	0	577	577		2067	2595	2035	1633	1633
local inventory	73	73	73	73	0		292	73	73	73	73	74		365	292	292	365	292
freight & duty on inventory	31	235	31	31	0		327	31	31	31	31	31		153	122	122	122	122
sales tax/vat	0	0	795	0	0		795	0	0	408	0	0		408	541	449	500	628
payroll & employee benef	39	74	39	39	0		190	34	68	34	34	34		204	190	190	211	190
advertising & merchand	372	0	0	0	0		372	194	0	0	0	0		194	248	204	245	306
other operating expenses	41	41	41	41	0		163	48	48	48	48	48		238	163	170	204	204
interest	20	20	20	20	0		82	22	22	22	22	22		109	82	82	136	82
income taxes	0	0	0	0	0		0	0	0	227	0	0		227	0	0	227	0
capital expenditures	1	1	2	2	0		7	1	1	1	1	1		7	7	7	7	7
other (explain)	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0	0
total disbursements	577	1367	1000	818	0		3763	772	786	844	785	786		3973	4240	3552	3650	3464
net cash flow from operations (before borrowings & i/c)	240	82	450	631	0		1403	27	13	-45	14	12		20	-536	184	265	850
proceeds from b.v. borrowings	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0	0
repayment of b.v. loans	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0	0
other interco rec/payments	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0	0
net cash flow	240	82	450	631	0		1403	27	13	-45	14	12		20	-536	184	265	850
beg. bal cash & temp. investment	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0	0
bank debt (short & long)	-7091	-6851	-6769	-6319	-5688		-7091	-5688	-5661	-5648	-5693	-5680		-5688	-5667	-6203	-6020	-5755
end. bal cash & temp. investment	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0	0
bank debt (short & long)	-6851	-6769	-6319	-5688	-5688		-5688	-5661	-5648	-5693	-5680	-5667		-5667	-6203	-6020	-5755	-4905
credit litotal	7483						7483	7483						7483	7483	7483	7483	7483
bank availability	632	714	1164	1795	1795		1795	1822	1835	1790	1803	1816		1816	1280	1463	1728	2578

	month 1 January						total month	month 2 February						total month				
	week 1	week 2	week 3	week 4				week 5	week 6	week 7	week 8	week 9			March	April	May	June
sales forecast							3378								6757	2785	5571	5571
receipts from customers	471	741	3299	2222	0		6733	935	85	1530	680	5270			8498	7473	7686	5886
other receipts	0	0	0	0	0		0	0	0	0	0	0			0	0	0	0
total receipts	471	741	3299	2222	0		6733	935	85	1530	680	5270			8498	7473	7686	5886
disbursements/payments																		
payments to CEL for inventory	0	601	1502	1502	0		3604	0	1201	1201	1201	1201			4805	4805	3003	1201
local inventory	0	30	0	30	0		60	0	30	0	30	0			60	60	60	60
freight & duty on inventory	0	42	0	48	0		90	0	60	0	60	0			120	60	120	210
sales tax/vat	0	601	0	210	0		811	0	309	0	180	0			489	760	631	571
payroll & employee benef	0	120	0	180	0		300	0	120	0	0	180			300	300	300	300
advertising & merchand	150	150	150	150	0		601	60	60	60	60	60			300	300	300	300
other operating expenses	60	60	60	150	0		330	30	30	30	120	120			330	330	330	330
interest	30	30	30	210	0		300	30	30	30	30	222			342	354	282	312
income taxes	0	0	0	0	0		0	0	0	0	0	0			0	0	0	0
capital expenditures	0	0	0	0	0		0	0	0	0	0	0			0	0	0	0
other (explain)	30	30	30	30	0		120	0	30	30	30	30			120	120	120	120
total disbursements	270	1664	1772	2511	0		6216	120	1871	1351	1712	1814			6868	7240	6889	5117
net cash flow from operations (before borrowings & i/c)	201	-923	1527	-288	0		517	814	-1786	178	-1032	3456			1631	232	797	769
proceeds from b.v. borrowings	0	0	0	0	0		0	0	0	0	0	0			0	0	0	0
repayment of b.v. loans	0	0	0	-360	0		-360	0	0	0	0	-240			-240	-270	-240	-150
other interco rec/payments	0	0	0	0	0		0	0	0	0	0	0			0	0	0	0
net cash flow	201	-923	1527	-649	0		157	814	-1786	178	-1032	3216			1390	-38	557	619
beg. bal cash & temp.investement	0	0	0	0	0		0	0	0	0	0	0			0	0	0	0
bank debt (short & long)	-14431	-14229	-15153	-13625	-14274		-14431	-14274	-13459	-15246	-15067	-16099			-14274	-12883	-12921	-12365
end. bal cash & temp.investement	0	0	0	0	0		0	0	0	0	0	0			0	0	0	0
bank debt (short & long)	-14229	-15153	-13625	-14274	-14274		-14274	-13459	-15246	-15067	-16099	-12883			-12883	-12921	-12365	-11745
credit litotal	24625						24625	24625							24625	24625	24625	24625
bank availability	10395	9472	10999	10351	10351		10351	11165	9379	9557	8526	11741			11741	11703	12260	12879

	month 1 January						total month	month 2 February						total month				
	week 1	week 2	week 3	week 4				week 5	week 6	week 7	week 8	week 9			2427	2427	2427	2427
															March	April	May	June
sales forecast							1942							1942	1942	2427	2427	2427
receipts from customers	783	783	783	783	0		3131	388	388	388	388	388		1942	1942	2427	2427	2427
other receipts	6	6	6	6	0		24	5	5	5	5	5		24	24	24	24	24
total receipts	789	789	788	788	0		3155	393	393	393	393	393		1966	1966	2451	2451	2451
disbursements/payments																		
payments to CEL for inventory	265	265	265	265	0		1059	251	251	251	251	252		1258	1258	1571	2402	2913
local inventory	9	9	8	8	0		34	8	8	8	8	8		39	39	50	75	75
freight & duty on inventory	12	12	11	11	0		46	5	5	6	6	6		28	28	35	43	43
sales tax/vat	0	0	0	73	0		73	0	0	0	0	0		0	0	73	0	0
payroll & employee benef	3	3	3	121	0		130	3	3	3	118	3		131	136	136	136	141
advertising & merchand	48	48	47	47	0		189	38	38	38	38	38		189	133	133	133	136
other operating expenses	22	21	21	21	0		86	17	17	17	17	17		86	72	72	72	73
interest	0	0	0	0	0		0	0	0	0	0	0		0	24	0	0	24
income taxes	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0	0
capital expenditures	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0	0
other (explain)	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0	0
total disbursements	358	357	355	547	0		1617	322	322	323	439	325		1731	1690	2069	2861	3405
net cash flow from operations (before borrowings & i/c)	432	432	433	242	0		1538	71	71	70	-46	68		235	276	382	-410	-953
proceeds from b.v. borrowings	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0	0
repayment of b.v. loans	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0	0
other interco rec/payments	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0	0
net cash flow	432	432	433	242	0		1538	71	71	70	-46	68		235	276	382	-410	-953
beg. bal cash & temp.investment	0	0	198	631	872		0	872	943	1014	1084	1039		872	1107	1383	1766	1356
bank debt (short & long)	-666	-234	0	0	0		-666	0	0	0	0	0		0	0	0	0	0
end. bal cash & temp.investment	0	198	631	872	872		872	943	1014	1084	1039	1107		1107	1383	1766	1356	402
bank debt (short & long)	-234	0	0	0	0		0	0	0	0	0	0		0	0	0	0	0
credit litotal	2136						2136	2136						2136	2136	2136	2136	2136
bank availability	1901	2136	2136	2136	2136		2136	2136	2136	2136	2136	2136		2136	2136	2136	2136	2136

	month 1 January						total month	month 2 February						total month				
sales forecast							1840							1840	1840	1720	1720	1720
	week 1	week 2	week 3	week 4			week 5	week 6	week 7	week 8	week 9		March	April	May	June		
receipts from customers	179	581	561	1121	0	2441	606	270	270	270	494	1909	1822	1810	1720	1703		
other receipts	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
total receipts	179	581	561	1121	0	2441	606	270	270	270	494	1909	1822	1810	1720	1703		
disbursements/payments																		
payments to CEL for inventory	0	515	224	251	0	989	226	226	226	226	227	1131	0	1057	1057	1057		
local inventory	0	45	39	28	0	112	14	14	14	14	14	70	112	122	78	78		
freight & duty on inventory	204	3	11	3	0	221	345	6	34	3	3	390	336	280	224	224		
sales tax/vat	0	0	0	0	0	0	0	0	0	785	0	785	0	0	0	0		
payroll & employee benef	0	0	21	0	0	21	41	0	22	7	41	111	70	77	70	70		
advertising & merchand	0	73	6	6	0	84	90	11	11	22	90	224	149	77	112	112		
other operating expenses	4	14	11	11	0	41	18	18	18	18	18	90	90	90	90	90		
interest	0	17	0	0	0	17	0	0	0	0	0	0	0	0	0	0		
income taxes	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
capital expenditures	0	0	0	34	0	34	0	0	0	34	0	34	34	34	0	0		
other (explain)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
total disbursements	208	667	313	333	0	1520	733	275	325	1109	392	2835	791	1737	1632	1632		
net cash flow from operations (before borrowings & i/c)	-29	-86	248	789	0	921	-127	-5	-56	-839	102	-926	1030	73	88	71		
proceeds from b.v. borrowings	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
repayment of b.v. loans	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
other interco rec/payments	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
net cash flow	-29	-86	248	789	0	921	-127	-5	-56	-839	102	-926	1030	73	88	71		
beg. bal cash & temp.investment	1094	1065	979	1227	2015	1094	2015	1888	1882	1827	987	2015	1089	2120	2192	2280		
bank debt (short & long)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
end. bal cash & temp.investment	1065	979	1227	2015	2015	2015	1888	1882	1827	987	1089	1089	2120	2192	2280	2351		
bank debt (short & long)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
credit litotal	1682					1682	1682					1682	1682	1682	1682	1682		
bank availability	1682	1682	1682	1682	1682	1682	1682	1682	1682	1682	1682	1682	1682	1682	1682	1682		

	month 1 January						total month	month 2 February						total month				
	week 1	week 2	week 3	week 4				week 5	week 6	week 7	week 8	week 9			2672	3069	3069	3069
sales forecast							2672								2672			
receipts from customers	545	909	909	909	0		3273	731	731	733	733	0		2927		2709	2655	2891
other receipts	0	0	0	0	0		0	0	0	0	0	0		0		0	0	0
total receipts	545	909	909	909	0		3273	731	731	733	733	0		2927		2709	2655	2891
disbursements/payments																		
payments to CEL for inventory	0	545	0	364	0		909	545	0	364	0	0		909		1764	1764	1982
local inventory	0	0	0	18	0		18	0	0	0	18	0		18		18	18	18
freight & duty on inventory	0	0	0	55	0		55	0	0	0	58	0		58		58	58	65
sales tax/vat	0	0	0	1047	0		1047	0	0	0	364	0		364		364	364	418
payroll & employee benef	0	0	96	0	0		96	0	0	0	62	0		62		62	62	62
advertising & merchand	0	36	36	64	0		136	36	36	36	0	0		109		109	109	127
other operating expenses	45	45	45	45	0		182	45	45	45	45	0		182		182	218	182
interest	0	0	0	18	0		18	0	0	0	11	0		11		0	0	0
income taxes	0	0	0	0	0		0	0	0	0	0	0		0		0	0	0
capital expenditures	0	0	0	0	0		0	0	0	0	0	0		0		0	0	0
other (explain)	0	0	0	36	0		36	0	0	0	0	0		0		0	0	0
total disbursements	45	627	178	1647	0		2498	627	82	445	558	0		1713		2556	2593	2855
net cash flow from operations (before borrowings & i/c)	500	282	731	-738	0		775	104	649	287	175	0		1215		153	62	36
proceeds from b.v. borrowings	0	0	0	0	0		0	0	0	0	0	0		0		0	0	0
repayment of b.v. loans	0	0	0	0	0		0	0	0	0	0	0		0		0	0	0
other interco rec/payments	0	0	0	0	0		0	0	0	0	0	0		0		0	0	0
net cash flow	500	282	731	-738	0		775	104	649	287	175	0		1215		153	62	36
beg. bal cash & temp.investment	0	0	0	0	0		0	0	0	0	13	13		0		13	165	227
bank debt (short & long)	-1976	-1476	-1195	-464	-1202		-1976	-1202	-1098	-449	-162	0		-1202		0	0	0
end. bal cash & temp.investment	0	0	0	0	0		0	0	0	0	13	13		13		165	227	264
bank debt (short & long)	-1476	-1195	-464	-1202	-1202		-1202	-1098	-449	-162	0	0		0		0	0	0
credit litotal	3636						3636	3636						3636		3636	3636	3636
bank availability	2160	2442	3173	2435	2435		2435	2538	3187	3475	3636	3636		3636		3636	3636	3636

	month 1 January						total month	month 2 February						total month				
	week 1	week 2	week 3	week 4				week 5	week 6	week 7	week 8	week 9			March	April	May	June
sales forecast							637							1089	873	760	586	876
receipts from customers	132	199	331	238	0		901	132	159	185	212	159		848	821	689	728	768
other receipts	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0	0
total receipts	132	199	331	238	0		901	132	159	185	212	159		848	821	689	728	768
disbursements/payments																		
payments to CEL for inventory	132	132	265	146	0		675	132	132	106	132	132		636	530	517	570	609
local inventory	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0	0
freight & duty on inventory	0	0	0	24	0		24	0	0	0	0	26		26	28	29	32	34
sales tax/vat	0	0	0	66	0		66	0	0	0	0	86		86	89	91	94	97
payroll & employee benef	0	0	0	60	0		60	0	0	0	60	0		60	60	60	60	60
advertising & merchand	7	13	7	13	0		40	7	11	7	8	5		37	40	42	46	50
other operating expenses	19	9	4	9	0		41	19	7	4	7	5		41	44	46	49	52
interest	0	0	0	7	0		7	0	0	0	0	7		7	7	7	7	7
income taxes	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0	0
capital expenditures	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0	0
other (explain)	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0	0
total disbursements	158	155	275	325	0		913	158	150	117	207	262		893	796	792	857	909
net cash flow from operations (before borrowings & i/c)	-25	44	56	-86	0		-12	-25	9	69	5	-103		-45	25	-104	-129	-141
proceeds from b.v. borrowings	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0	0
repayment of b.v. loans	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0	0
other interco rec/payments	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0	0
net cash flow	-25	44	56	-86	0		-12	-25	9	69	5	-103		-45	25	-104	-129	-141
beg. bal cash & temp.investment	37	0	0	0	0		37	0	0	0	0	0		0	0	0	0	0
bank debt (short & long)	-282	-269	-226	-170	-256		-282	-256	-281	-272	-203	-198		-256	-302	-277	-380	-509
end. bal cash & temp.investment	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0	0
bank debt (short & long)	-269	-226	-170	-256	-256		-256	-281	-272	-203	-198	-302		-302	-277	-380	-509	-650
credit litotal	1060						1060	1060						1060	1060	1060	1060	1060
bank availability	790	834	890	803	803		803	778	787	856	861	758		758	783	679	551	410



	month 1 January						total month	month 2 February						total month					
	week 1	week 2	week 3	week 4				week 5	week 6	week 7	week 8	week 9			1616	2013	2013	2013	
																March	April	May	June
sales forecast							1616								1616				
receipts from customers	0	1325	0	1325	0		2649	0	927	0	0	927			1854	1589	1589	1589	1854
other receipts	0	0	0	0	0		0	0	0	0	0	0			0	0	0	0	0
total receipts	0	1325	0	1325	0		2649	0	927	0	0	927			1854	1589	1589	1589	1854
disbursements/payments																			
payments to CEL for inventory	0	1060	0	1060	0		2119	0	662	0	0	662			1325	1192	1192	1060	861
local inventory	0	20	0	20	0		40	0	20	0	0	20			40	40	40	40	40
freight & duty on inventory	0	132	0	132	0		265	0	132	0	0	132			265	331	331	331	331
sales tax/vat	0	0	0	0	0		0	0	0	0	0	0			0	331	0	0	331
payroll & employee benef	0	0	0	66	0		66	0	0	0	0	69			69	79	86	86	86
advertising & merchand	0	0	0	0	0		0	0	0	0	0	0			0	132	66	66	132
other operating expenses	0	66	0	0	0		66	0	66	0	0	0			66	0	0	0	0
interest	0	0	0	0	0		0	0	0	0	0	0			0	60	0	0	60
income taxes	0	0	0	0	0		0	0	0	0	0	0			0	0	0	0	0
capital expenditures	0	0	0	0	0		0	0	0	0	0	7			7	13	7	13	7
other (explain)	0	13	0	0	0		13	0	0	0	0	0			0	0	0	0	0
total disbursements	0	1291	0	1278	0		2570	0	881	0	0	890			1771	2179	1722	1596	1848
net cash flow from operations (before borrowings & i/c)	0	33	0	46	0		79	0	46	0	0	37			83	-589	-132	-7	7
proceeds from b.v. borrowings	0	0	0	0	0		0	0	0	0	0	0			0	0	0	0	0
repayment of b.v. loans	0	0	0	0	0		0	0	0	0	0	0			0	0	0	0	0
other interco rec/payments	0	0	0	0	0		0	0	0	0	0	0			0	0	0	0	0
net cash flow	0	33	0	46	0		79	0	46	0	0	37			83	-589	-132	-7	7
beg. bal cash & temp.investment	0	0	0	0	0		0	0	0	0	0	0			0	0	0	0	0
bank debt (short & long)	-662	-662	-629	-629	-583		-662	-583	-583	-536	-536	-536			-583	-499	-1089	-1221	-1228
end. bal cash & temp.investment	0	0	0	0	0		0	0	0	0	0	0			0	0	0	0	0
bank debt (short & long)	-662	-629	-629	-583	-583		-583	-536	-536	-536	-499	-499			-499	-1089	-1221	-1228	-1221
credit litotal	1325						1325	1325							1325	1325	1325	1325	1325
bank availability	662	695	695	742	742		742	742	788	788	788	825			825	236	103	97	103

	month 1 January						total month	month 2 February						total month				
	week 1	week 2	week 3	week 4				week 5	week 6	week 7	week 8	week 9			March	April	May	June
sales forecast							975								2146	2775	2949	2943
receipts from customers	291	698	465	291	0		1744	291	291	291	291	291			1453	1163	1744	1744
other receipts	0	0	0	0	0		0	0	0	0	0	0			0	0	0	0
total receipts	291	698	465	291	0		1744	291	291	291	291	291			1453	1163	1744	1744
disbursements/payments																		
payments to CEL for inventory	0	319	321	407	0		1047	0	523	0	465	0			988	1047	872	1163
local inventory	0	3	0	3	0		6	0	9	0	9	0			17	17	12	12
freight & duty on inventory	0	320	29	0	0		349	116	0	58	0	58			233	174	87	116
sales tax/vat	0	283	0	0	0		283	0	0	0	0	0			0	0	0	0
payroll & employee benef	0	18	0	34	0		52	0	17	0	0	35			52	52	52	52
advertising & merchand	0	15	29	44	0		87	29	29	29	29	29			145	116	58	87
other operating expenses	0	6	20	20	0		47	0	0	47	0	41			87	58	58	58
interest	0	0	23	0	0		23	0	37	0	0	0			37	7	23	7
income taxes	0	406	0	0	0		406	0	0	24	0	0			24	78	0	24
capital expenditures	0	0	0	0	0		0	0	0	0	0	6			6	6	6	6
other (explain)	0	3	0	0	0		3	0	0	3	0	0			3	3	3	3
total disbursements	0	1371	422	508	0		2302	145	616	161	503	169			1593	1559	1172	1528
net cash flow from operations (before borrowings & i/c)	291	-674	43	-217	0		-557	145	-325	130	-212	122			-140	-106	-9	216
proceeds from b.v. borrowings	0	0	0	0	0		0	0	0	0	0	0			0	0	0	0
repayment of b.v. loans	0	0	0	0	0		0	0	0	0	0	0			0	0	0	0
other interco rec/payments	0	0	0	0	0		0	0	0	0	0	0			0	0	0	0
net cash flow	291	-674	43	-217	0		-557	145	-325	130	-212	122			-140	-106	-9	216
beg. bal cash & temp.investment	4	0	0	0	0		4	0	0	0	0	0			0	0	0	0
bank debt (short & long)	-3112	-2817	-3491	-3448	-3665		-3112	-3665	-3520	-3845	-3715	-3927			-3665	-3805	-3911	-3920
end. bal cash & temp.investment	0	0	0	0	0		0	0	0	0	0	0			0	0	0	0
bank debt (short & long)	-2817	-3491	-3448	-3665	-3665		-3665	-3520	-3845	-3715	-3927	-3805			-3805	-3911	-3920	-3703
credit li total	3953						3953	3953							3953	3953	3953	3953
bank availability	1136	462	505	288	288		288	433	108	238	26	148			148	43	34	250

	month 1 January						total month	month 2 February						total month				
sales forecast							4714							5008	6011	6266	5589	6735
	week 1	week 2	week 3	week 4				week 5	week 6	week 7	week 8	week 9		March	April	May	June	
receipts from customers	1014	0	1077	0	0	2091	1985	0	1985	0	0	3970	4500	4950	5401	6009		
other receipts	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
total receipts	1014	0	1077	0	0	2091	1985	0	1985	0	0	3970	4500	4950	5401	6009		
disbursements/payments																		
payments to CEL for inventory	0	0	400	0	0	400	0	933	0	933	0	1867	2907	2345	2884	3310		
local inventory	0	0	80	0	0	80	0	0	80	0	0	80	80	93	93	93		
freight & duty on inventory	0	0	200	0	0	200	0	0	168	0	0	168	210	220	198	257		
sales tax/vat	0	0	917	0	0	917	0	0	695	0	0	695	868	1851	1801	1930		
payroll & employee benef	0	0	155	0	0	155	0	0	156	0	0	156	166	173	173	173		
advertising & merchand	0	0	333	0	0	333	0	0	67	0	0	67	67	67	67	67		
other operating expenses	0	0	247	0	0	247	0	0	133	0	0	133	135	162	144	139		
interest	0	0	27	0	0	27	0	0	33	0	0	33	40	40	40	40		
income taxes	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
capital expenditures	0	0	107	0	0	107	0	0	67	0	0	67	27	0	0	0		
other (explain)	0	0	27	0	0	27	0	0	0	0	0	0	0	0	0	0		
total disbursements	0	0	2491	0	0	2491	0	933	1399	933	0	3266	4500	4950	5401	6009		
net cash flow from operations (before borrowings & i/c)	1014	0	-1414	0	0	-400	1985	-933	586	-933	0	705	0	0	0	0		
proceeds from b.v. borrowings	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
repayment of b.v. loans	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
other interco rec/payments	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
net cash flow	1014	0	-1414	0	0	-400	1985	-933	586	-933	0	705	0	0	0	0		
beg. bal cash & temp.investment	0	50	50	0	0	0	0	621	0	274	0	0	0	0	0	0		
bank debt (short & long)	-964	0	0	-1364	-1364	-964	-1364	0	-312	0	-659	-1364	-659	-659	-659	-659		
end. bal cash & temp.investment	50	50	0	0	0	0	621	0	274	0	0	0	0	0	0	0		
bank debt (short & long)	0	0	-1364	-1364	-1364	-1364	0	-312	0	-659	-659	-659	-659	-659	-659	-659		
credit litotal	1333					1333	1333					1333	1333	1333	1333	1333		
bank availability	1333	1333	-31	-31	-31	-31	1333	1021	1333	674	674	674	674	674	674	674		

	month 1 January						total month	month 2 February						total month				
sales forecast							0							0		0	0	0
	week 1	week 2	week 3	week 4				week 5	week 6	week 7	week 8	week 9			March	April	May	June
receipts from customers	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
other receipts	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
total receipts	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
disbursements/payments																		
payments to CEL for inventory	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
local inventory	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
freight & duty on inventory	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
sales tax/vat	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
payroll & employee benef	0	132	0	0	0	0	132	132	0	132	0	132	396		264	132	396	264
advertising & merchand	0	0	0	0	0	0	0	0	0	0	0	0	0		0	0	0	0
other operating expenses	150	175	125	125	0	575		100	78	75	78	73	404		360	290	288	278
interest	0	0	0	0	0	0	0	0	0	0	0	0	0		0	0	0	0
income taxes	0	0	0	0	0	0	0	0	0	0	0	0	0		0	0	0	0
capital expenditures	56	0	10	0	0	66		0	0	29	0	0	29		0	0	0	0
other (explain)	0	200	110	200	0	510		0	238	0	100	0	338		134	0	0	0
total disbursements	206	507	245	325	0	1283		232	316	236	178	205	1167		758	422	684	542
net cash flow from operations (before borrowings & i/c)	-206	-507	-245	-325	0	-1283		-232	-316	-236	-178	-205	-1167		-758	-422	-684	-542
proceeds from b.v. borrowings	206	507	245	325	0	1283		232	316	236	178	205	1167		758	422	684	542
repayment of b.v. loans	0	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0
other interco rec/payments	0	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0
net cash flow	0	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0
beg. bal cash & temp.investment	7	7	7	7	7	7		7	7	7	7	7	7		7	7	7	7
bank debt (short & long)	0	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0
end. bal cash & temp.investment	7	7	7	7	7	7		7	7	7	7	7	7		7	7	7	7
bank debt (short & long)	0	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0
credit li total	0					0		0					0		0	0	0	0
bank availability	0	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0

	month 1 January						total month	month 2 February						total month				
	week 1	week 2	week 3	week 4				week 5	week 6	week 7	week 8	week 9			March	April	May	June
sales forecast							0								0	0	0	0
receipts from customers	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
other receipts	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
total receipts	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
disbursements/payments																		
payments to CEL for inventory	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
local inventory	4701	20448	4702	9081	0	38932		5946	18168	5238	7681	10594	47626		36203	32328	36861	32856
freight & duty on invent.	125	1810	1353	2586	0	5874		191	141	916	391	141	1780		1980	1489	985	950
sales tax/vat	9	457	4490	286	0	5241		289	286	1224	286	265	2350		1228	1024	819	1024
payroll & employee benef	57	475	510	1300	0	2342		470	475	275	695	573	2489		2054	2054	2769	2176
advertising & merchandis	0	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0
other operating expenses	284	496	237	476	0	1492		682	288	454	349	660	2433		1985	1666	2441	1992
interest	0	0	0	60	0	60		37	0	0	0	97	133		97	84	84	346
income taxes	0	0	0	559	0	559		0	0	0	559	0	559		559	310	360	355
capital expenditures	31	68	145	67	0	312		47	61	33	51	45	239		117	60	70	101
other (explain) from FF	2584	-3534	-6937	-1344	0	-9230		-1467	-1317	-3316	-1688	-1685	-9472		-3189	-735	-1387	-2015
total disbursements	7790	20221	4500	13072	0	45583		6196	18102	4825	8324	10690	48137		41033	38280	43003	37784
net cash flow from operations (before borrowings & i/c)	-7790	-20221	-4500	-13072	0	-45583		-6196	-18102	-4825	-8324	-10690	-48137		-41033	-38280	-43003	-37784
proceeds from b.v. borrowings	0	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0
repayment of b.v. loans	0	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0
planned CEL receipts	4835	21275	4391	12247	0	42748		6263	18330	4388	8498	10690	48169		41177	38285	43008	37789
net cash flow	-2955	1054	-109	-825	0	-2835		67	227	-437	173	0	31		144	4	6	5
beg. bal cash & temp. investment	3764	609	1664	1555	730	3764		730	797	1024	587	761	730		761	905	909	915
bank debt (short & long)	-5712	-5513	-5513	-5513	-5513	-5712		-5513	-5513	-5513	-5513	-5513	-5513		-5513	-5513	-5513	-5513
end. bal cash & temp. investment	609	1664	1555	730	730	730		797	1024	587	761	761	761		905	909	915	921
bank debt (short & long)	-5513	-5513	-5513	-5513	-5513	-5513		-5513	-5513	-5513	-5513	-5513	-5513		-5513	-5513	-5513	-5513
credit limit total	14433					14433		14433					14433		14433	14433	14433	14433
bank availability	8920	8920	8920	8920	8920	8920		8920	8920	8920	8920	8920	8920		8920	8920	8920	8920

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	month 1 January						total month	month 2 February						total month				
	week 1	week 2	week 3	week 4				week 5	week 6	week 7	week 8	week 9			March	April	May	June
sales forecast							0							0	0	0	0	
receipts from customers	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
other receipts	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
total receipts	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
disbursements/payments																		
payments to CEL for inventory	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
local inventory	1030	1508	1466	3739	0	7743	1784	1784	1784	1784	1784	1784	8920	1784	8771	11421	11220	9783
freight & duty on inventory	125	125	125	125	0	500	100	100	100	100	100	100	500	100	200	200	200	200
sales tax/vat	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
payroll & employee benef	0	110	0	506	0	616	0	110	0	330	0	440	0	420	420	520	420	420
advertising & merchand	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
other operating expenses & loan rep.	55	185	65	91	0	396	60	50	175	60	81	426	0	431	431	431	431	431
interest	0	0	0	60	0	60	0	0	0	0	60	60	60	60	60	60	60	60
income taxes	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
capital expenditures	1	13	64	17	0	95	2	1	0	6	0	9	0	0	0	0	0	0
other (explain) Amiga	1894	345	781	1532	0	4552	322	932	699	699	708	3360	0	3360	3808	3360	3360	3360
total disbursements	3105	2286	2501	6070	0	13962	2268	2977	2758	2979	2733	13715	0	13242	16340	15791	14254	14254
net cash flow from operations (before borrowings & i/c)	-3105	-2286	-2501	-6070	0	-13962	-2268	-2977	-2758	-2979	-2733	-13715	0	-13242	-16340	-15791	-14254	-14254
proceeds from b.v. borrowings	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
repayment of b.v. loans	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
planned CEL receipts	3105	2286	2501	6070	0	13962	2268	2977	2758	2979	2733	13715	0	13242	16340	15791	14254	14254
net cash flow	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
beg. bal cash & temp.investment	80	0	0	0	0	80	0	0	0	0	0	0	0	0	0	0	0	0
bank debt (short & long)	-2737	-2657	-2657	-2657	-2657	-2737	-2657	-2657	-2657	-2657	-2657	-2657	-2657	-2657	-2657	-2657	-2657	-2657
end. bal cash & temp.investment	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
bank debt (short & long)	-2657	-2657	-2657	-2657	-2657	-2657	-2657	-2657	-2657	-2657	-2657	-2657	-2657	-2657	-2657	-2657	-2657	-2657
credit total (without i/c)	3800					3800	3800						3800		3800	3800	3800	3800
bank availability	1143	1143	1143	1143	1143	1143	1143	1143	1143	1143	1143	1143	1143		1143	1143	1143	1143

	month 1 January						total month	month 2 February						total month				
sales forecast							0							0	0 0 0 0			
	week 1	week 2	week 3	week 4				week 5	week 6	week 7	week 8	week 9		March	April	May	June	
receipts from customers	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
other receipts	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
total receipts	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
disbursements/payments																		
payments to CEL for inventory	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
local inventory	795	760	615	590	0	2760	515	315	215	240	315	1600	980	830	1000	830		
freight & duty on inventory	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
sales tax/vat	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
payroll & employee benef	0	365	165	365	0	895	415	365	165	365	165	1475	1060	1060	1675	1060		
advertising & merchand	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
other operating expenses	215	167	125	125	0	632	215	167	125	125	125	757	632	632	757	632		
interest	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
income taxes	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
capital expenditures	30	30	30	30	0	120	25	25	25	25	25	125	40	40	50	40		
other (explain)	690	275	300	125	0	1390	690	150	150	0	0	990	990	990	990	990		
total disbursements	1730	1597	1235	1235	0	5797	1860	1022	680	755	630	4947	3702	3552	4472	3552		
net cash flow from operations (before borrowings & i/c)	-1730	-1597	-1235	-1235	0	-5797	-1860	-1022	-680	-755	-630	-4947	-3702	-3552	-4472	-3552		
proceeds from b.v. borrowings	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
repayment of b.v. loans	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
planned CEL receipts	1730	1597	1235	1235	0	5797	1860	1022	680	755	630	4947	3702	3552	4472	3552		
net cash flow	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
beg. bal cash & temp.investment	351	351	351	351	351	351	351	351	351	351	351	351	351	351	351	351		
bank debt (short & long)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
end. bal cash & temp.investment	351	351	351	351	351	351	351	351	351	351	351	351	351	351	351	351		
bank debt (short & long)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
credit litotal	0					0	0					0	0	0	0	0		
bank availability	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		



	month 1 January						total month	month 2 February						total month					
sales forecast							0							0		0	0	0	0
	week 1	week 2	week 3	week 4				week 5	week 6	week 7	week 8	week 9			March	April	May	June	
receipts from customers	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
other receipts	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
total receipts	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
disbursements/payments																			
payments to CEL for inventory	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
local inventory	2857	3265	2041	2449	0	10612	10612	2041	2041	2041	2041	1837	10000	10000	4898	3673	4082	4082	
freight & duty on inventory	0	408	1224	41	0	1673	1673	82	41	816	41	41	1020	1020	1020	490	490	490	
sales tax/vat	0	457	4490	286	0	5233	5233	286	286	1224	286	265	2347	2347	1224	1020	816	1020	
payroll & employee benef	0	0	204	204	0	408	408	0	0	61	0	184	245	245	245	245	245	367	
advertising & merchand	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
other operating expenses	0	13	21	13	0	47	47	13	14	22	9	9	69	69	67	73	73	73	
interest	0	0	0	0	0	0	0	37	0	0	0	37	73	73	37	24	24	286	
income taxes	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
capital expenditures	0	20	41	20	0	82	82	20	20	0	20	20	82	82	61	20	20	61	
other (explain) from FF	0	-4164	-8021	-3013	0	-15198	-15198	-2479	-2402	-4165	-2397	-2393	-13836	-13836	-7553	-5547	-5751	-6380	
total disbursements	2857	0	0	0	0	2857	2857	0	0	0	0	0	0	0	0	0	0	0	
net cash flow from operations (before borrowings & i/c)	-2857	0	0	0	0	-2857	-2857	0	0	0	0	0	0	0	0	0	0	0	
proceeds from b.v. borrowings	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
repayment of b.v. loans	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
other interco rec/payments	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
net cash flow	-2857	0	0	0	0	-2857	-2857	0	0	0	0	0	0	0	0	0	0	0	
beg. bal cash & temp.investment	2976	0	0	0	0	2976	2976	0	0	0	0	0	0	0	0	0	0	0	
bank debt (short & long)	-2975	-2856	-2856	-2856	-2856	-2975	-2975	-2856	-2856	-2856	-2856	-2856	-2856	-2856	-2856	-2856	-2856	-2856	
end. bal cash & temp.investment	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
bank debt (short & long)	-2856	-2856	-2856	-2856	-2856	-2856	-2856	-2856	-2856	-2856	-2856	-2856	-2856	-2856	-2856	-2856	-2856	-2856	
credit litotal	3138					3138	3138	3138					3138	3138	3138	3138	3138	3138	
bank availability	283	283	283	283	283	283	283	283	283	283	283	283	283	283	283	283	283	283	

	month 1 January						total month	month 2 February						total month				
	week 1	week 2	week 3	week 4				week 5	week 6	week 7	week 8	week 9			March	April	May	June
sales forecast							0								0	0	0	0
receipts from customers	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
other receipts	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
total receipts	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
disbursements/payments																		
payments to CEL for inventory	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
local inventory	19	146	40	785	0	990		145	313	373	827	0	1659		950	0	0	0
freight & duty on inventory	0	33	4	12	0	50		10	0	0	20	0	30		40	30	30	30
sales tax/vat	9	0	0	0	0	9		3	0	0	0	0	3		3	3	3	3
payroll & employee benef	57	0	141	0	0	198		55	0	49	0	0	104		104	104	104	104
advertising & merchand	0	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0
other operating expenses	12	8	8	15	0	43		9	7	7	9	0	32		30	30	31	31
interest	0	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0
income taxes	0	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0
capital expenditures	0	5	10	0	0	15		0	15	8	0	0	23		15	0	0	0
other (explain)	0	10	4	13	0	26		0	4	0	11	0	14		14	14	14	14
total disbursements	96	203	205	825	0	1330		223	339	437	868	0	1865		1157	182	182	182
net cash flow from operations (before borrowings & i/c)	-96	-203	-205	-825	0	-1330		-223	-339	-437	-868	0	-1865		-1157	-182	-182	-182
proceeds from b.v. borrowings	0	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0
repayment of b.v. loans	0	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0
planned CEL receipts	0	1257	97	0	0	1354		290	566	0	1041	0	1897		1301	186	188	188
net cash flow	-96	1054	-109	-825	0	24		67	227	-437	173	0	31		144	4	6	5
beg. bal cash & temp.investment	282	186	1240	1132	306	282		306	373	601	164	337	306		337	482	486	492
bank debt (short & long)	0	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0
end. bal cash & temp.investment	186	1240	1132	306	306	306		373	601	164	337	337	337		482	486	492	497
bank debt (short & long)	0	0	0	0	0	0		0	0	0	0	0	0		0	0	0	0
credit litotal	2000					2000		2000					2000		2000	2000	2000	2000
bank availability	2000	2000	2000	2000	2000	2000		2000	2000	2000	2000	2000	2000		2000	2000	2000	2000

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